

Dental Benefits Today



Course Overview:

- Dental Benefit Trends
- Dental Plan Basics
- Dental Plan Design & Contract Analysis
- Is the Dental Plan “Modernized”?
- Networks and Network Analysis

The purpose of this two-hour course is to help you understand the latest trends in the world of dental benefits and how they may impact your customers. You will learn to modernize dental plan designs to be current with market trends and consistent with the practice of dentistry today. You will also gain an understanding of how to evaluate the impact dental networks have on price, plan value and employee savings.

At the end of this course, we want you, as the licensed agent, to be able to determine your clients’ dental coverage needs, appropriately advise them on relevant solutions to meet those needs, and to be better able to consult on the value of networks to help your clients’ maximize the value and quality of their dental benefits program.

To schedule this class, reach out to your MetLife Account Executive