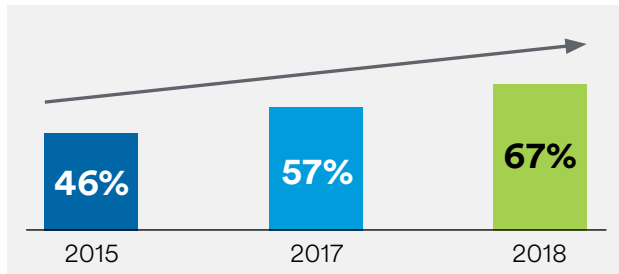


2019 Pension Risk Transfer Poll

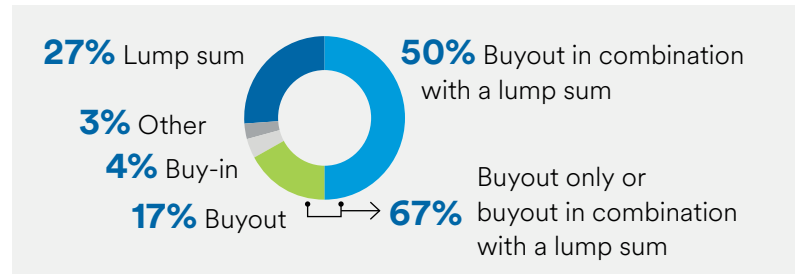
Key findings

Interest in annuity buyouts continues to accelerate

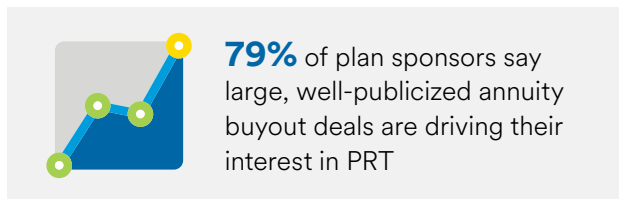
Interest in annuity buyouts is up considerably year-over-year¹



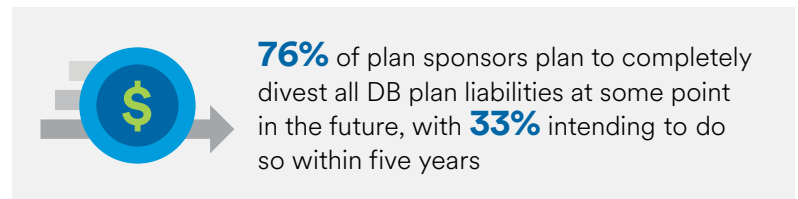
Pension risk transfer (PRT) activity most likely to be used²



Large/jumbo deals driving interest

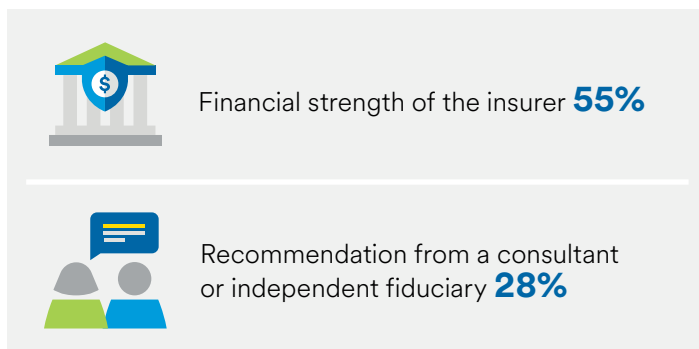


Many sponsors have an end game in mind

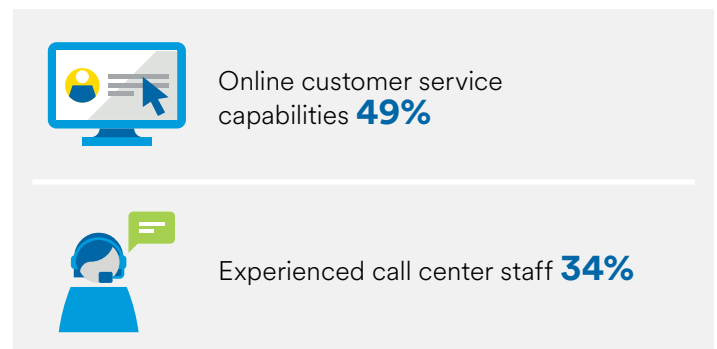


Insurer financial strength, recommendations and administrative experience matter

Top drivers influencing insurer selection



Top participant service considerations



metlife.com

¹Buyout only and buyout in combination with a lump sum. MetLife did not conduct a Pension Risk Transfer Poll in 2016.

²Percentages may not total 100% due to rounding.

The MetLife 2019 Pension Risk Transfer Poll was fielded between August 13, 2018 and September 27, 2018. MetLife commissioned MMR Research Associates, Inc. to conduct the online survey in cooperation with Strategic Insight, which owns PLANSPONSOR and CIO magazines. Survey responses were received from 102 defined benefit (DB) plan sponsors with de-risking goals. To read the full MetLife 2019 Pension Risk Transfer Poll report, visit www.metlife.com/prtpoll2019.