



# A Lifetime Income Solutions Partner for Consultants and their Clients

---

## Institutional expertise

The MetLife enterprise ranks number one in sales and assets of institutional income annuities.<sup>2</sup> We work with you and your clients to enhance their retirement plan with guaranteed income options so that their employees can confidently transition into retirement while also helping employers better manage workforce and benefit costs.

---

## Solutions to protect retirement income.

Our guaranteed income solutions are offered as a distribution option near or at the point of retirement to help employees have a more secure retirement.<sup>1</sup>

---

## Your partner for a more secure future.

We provide the educational resources and a Customer Solutions Center, who has been recognized by J.D. Power for “An Outstanding Customer Service Experience,” to help employees before and after they purchase their annuity.<sup>3</sup>

Both you and your clients make decisions that impact the financial futures of thousands of employees. Today’s increasingly dynamic and unpredictable environments can make this extremely challenging. How can you help your clients and their plan participants? With an industry leader who knows how to work within the retirement plan ecosystem. We have over 45 years of experience in the institutional income annuity industry helping our clients navigate through the network of retirement plan partners and constantly changing regulations.

Our Institutional Income Annuities team has developed and refined a disciplined, long-term approach to creating guaranteed income solutions made to complement existing retirement plans.<sup>1</sup> We’ve done so by accumulating decades of knowledge, listening intently to our customers and putting plan participants at the center of everything we do. By analyzing what works and what doesn’t, we’ve established a set of best practices for plan sponsors which helps ensure successful retirement outcomes for plan participants. This combination of experience and empathy, paired with our financial strength, results in a committed partner with a proven ability to anticipate market shifts and successfully navigate the complex retirement plan landscape.

 **MetLife** | Retirement & Income Solutions  
Institutional Income Annuities

1. All guarantees are subject to the financial strength and claims-paying ability of the issuing MetLife company.

2. LIMRA U.S. Group Annuity Risk Transfer Survey (a survey of 18 participating companies), September 30, 2020 .

3. J.D. Power 2016, 2017, 2019, and 2020 Certified Customer Service Program recognition is based on successful completion of an evaluation and exceeding a customer satisfaction benchmark through a survey of recent servicing interactions. For more information, visit [www.jdpower.com/ccc](http://www.jdpower.com/ccc).

Group annuity contracts are issued through Metropolitan Tower Life Insurance Company (MTL) or Metropolitan Life Insurance Company (MLIC). Like most group annuity contracts, MTL and MLIC group annuities contain certain limitations, exclusions and terms for keeping them in force. All guarantees are based on the financial strength and claims-paying ability of the issuing MetLife company. Contact your MetLife representative for more information.

